

# CERTIFICATE IN REAL ESTATE

To be admitted, students must be Economics Majors or have completed the equivalent of ACCT 100, ACCT 101, ECON 101, ECON 102, and DS 212/ECON 212 or MATH 124, all with grades of C- or better.

## Program Learning Outcomes

1. Students will demonstrate effective written communication and analytical skills.
2. Students will construct elementary financial models to analyze real estate data and make investment decisions.
3. Students will demonstrate the ability to translate financial model outcomes to business decision making.
4. Students will be able to articulate the principles of real estate practice, and apply these principles to real estate issues which are common in the industry.

## Certificate in Real Estate - 15 units

All courses for the certificate must be completed with a minimum GPA of 2.0.

### Core (12 units)

Code	Title	Units
FIN 350	Business Finance	3
FIN 365	Real Estate Principles	3
FIN 510	Real Estate Practice and Financial Technology	3
FIN 511	Real Estate Finance and Technology	3

### Elective (3 units)

Select any upper-division finance course (300 and above), excluding FIN 699.