BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION: CONCENTRATION IN GENERAL BUSINESS – BUSINESS ADMINISTRATION ASSOCIATE DEGREE FOR TRANSFER (ADT) WITH 18 LOWER-DIVISION UNITS (2021) ROADMAP

This is a sample pathway for students who transfer to San Francisco State University in the current Bulletin year with an AS-T in Business Administration (VERSION 2.0, established Spring 2021). 18 units in the major (ACCT 100/ACCT 101, DS 110, DS 212, ECON 101/ECON 102) and all lower division GE requirements have been satisfied. Additional units in the major may have been satisfied. Check with a major advisor about the most appropriate course sequence. Degree completion guaranteed in 60 units; see the Associate Degree for Transfer (ADT) section for more information (http://bulletin.sfsu.edu/undergraduate-admissions/transfer-students/).

To Do at SF State:

Enough total units to reach 120 minimum for graduation; 30 units minimum at the upper division level; to include the following:

University-Wide Requirements: 9-15 units

- American Institutions (0–6 units): US History, US Government, California State and Local Government requirements if not met pre-transfer.
- Upper-Division GE Areas B, C, and D (9 units): Courses required for the major may double-count if approved for UD GE.
- Students entering the major with the AS-T in Business Administration with a concentration in General Business are not required to fulfill SF State Studies requirements.

BS in Business Administration: Concentration in General Business major: 48-51 units

ACCT 100/ACCT 101, DS 110, DS 212, ECON 101/ECON 102 met in transfer.

- Prerequisites (0-3 units): ISYS 263 if not met in transfer. See Note 1 regarding advisor approval for possibly applying these units to the Concentration requirement.
- Upper-division core courses for Business majors (27 units)
- Concentration (21 units) – Two non-LFCoB upper-division courses are permitted as substitutes for two of the seven with advisor approval. Up to two of the non-LFCoB courses prefix can be used to fulfill the four different prefixes requirement.

University Electives: 3 or more units

Depends on course choices made at the community college, how transferred units are applied to the requirements above, and course choices at SF State - some courses may meet more than one requirement, e.g. in both UD GE and in the major.

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Units</th>
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<tbody>
<tr>
<td><strong>First Semester</strong></td>
<td></td>
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<tr>
<td>BUS 300GW</td>
<td>Business Communication for Professionals - GWAR (Major Core)</td>
<td>3</td>
</tr>
<tr>
<td>IBUS 330</td>
<td>International Business and Multicultural Relations (Major Core, UD-D)</td>
<td>3</td>
</tr>
<tr>
<td>ISYS 263</td>
<td>Introduction to Information Systems (Major Prerequisite)</td>
<td>3</td>
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<tr>
<td>MGMT 405</td>
<td>Introduction to Management and Organizational Behavior (Major Core)</td>
<td>3</td>
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<tr>
<td>Concentration Requirements (21 units) - Take One</td>
<td></td>
<td>3</td>
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<tr>
<td><strong>Second Semester</strong></td>
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<tr>
<td>FIN 350</td>
<td>Business Finance (Major Core)</td>
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</tr>
<tr>
<td>ISYS 363</td>
<td>Information Systems for Management (Major Core)</td>
<td>3</td>
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<tr>
<td>Select One (UD-C, USH, USG/CSLG):</td>
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<tr>
<td>HIST 470</td>
<td>The U.S. Constitution to 1896 (AERM, SJ)</td>
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<tr>
<td>HIST 471</td>
<td>The U.S. Constitution Since 1896 (AERM, SJ)</td>
<td>3</td>
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<tr>
<td>Concentration Requirements (21 units) - Take Two</td>
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<td>6</td>
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<tr>
<td><strong>Third Semester</strong></td>
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<tr>
<td>DS 412</td>
<td>Operations Management (Major Core)</td>
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<tr>
<td>MKTG 431</td>
<td>Principles of Marketing (Major Core)</td>
<td>3</td>
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<tr>
<td>Concentration Requirements (21 units) - Take Two</td>
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<td>6</td>
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<tr>
<td>GE Area UD-B: Upper-Division Physical and/or Life Sciences</td>
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<tr>
<td><strong>Fourth Semester</strong></td>
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<tr>
<td>BUS 682</td>
<td>Seminar on Business and Society (Major Core)</td>
<td>3</td>
</tr>
<tr>
<td>BUS 690</td>
<td>Seminar in Business Policy and Strategic Management (Major Core)</td>
<td>3</td>
</tr>
<tr>
<td>Concentration Requirements (21 units) - Take Two</td>
<td></td>
<td>6</td>
</tr>
</tbody>
</table>
Bachelor of Science in Business Administration: Concentration in General Business – Business Administration Associate Degree for Transfer (ADT) with 18 Lower-Division Units (2021) Roadmap

**University Elective**


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<tr>
<th>Units</th>
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<tr>
<td>3</td>
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<table>
<thead>
<tr>
<th>Total Units</th>
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<tr>
<td>60</td>
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</table>

1. If taken at SF State, units for ISYS 263 may be used to satisfy concentration requirements only if the student would otherwise exceed 60 units of courses completed at SF State; advisor approval required.

2. **General Business Concentration Requirements (21 units)**

   - BUS 350 Introduction to Entrepreneurship (3 units)
   - BUS 354 Starting a Small Business (3 units)
   - BUS 400 Professional Communication for the Global Workplace (3 units)
   - BUS 430 Social Entrepreneurship: Mission-Driven Ventures (3 units)
   - BUS 440 Ethics at Work: Business Impacts (3 units) (UD-C)
   - BUS 450 Greening of Business (3 units)
   - DS 312 Data Analysis with Computer Applications (3 units)
   - DS 408 Computer Simulation (3 units)
   - DS 411 Decision Modeling for Business (3 units)
   - DS 601 Applied Management Science (3 units)
   - DS 604 Applied Business Forecasting (3 units)
   - DS 624 Quality Management (3 units)
   - DS 655 Sustainable Supply Chain Optimization (3 units)
   - DS 660GW Communications for Business Analytics - GWAR (3 units)
   - ECON 400 Economic and Social History of the United States (3 units)
   - ECON 450 Health Economics (3 units)
   - ECON 474/HIST 474/LABR 474 History of Labor in the United States (3 units)
   - ECON 510/LABR 510 Labor Economics (3 units)
   - ECON 511/LABR 511 Collective Bargaining (3 units)
   - ECON 620 Economic Development (3 units)
   - ECON 635/I R 635 Economics of Globalization (3 units)
   - HTM 324 Historical and Contemporary Aspects of Food, Beverage, and Culture in America (3 units) (UD-D)
   - HTM 351 Asian Food, Culture, and Hospitality (3 units) (UD-C, AERM)
   - HTM 421 Food, Wine, and Culture in California (3 units) (UD-D)
   - HTM 424 Tourism Management (3 units) (UD-C, AERM, SJ)
   - HTM 425 The Business of International Tourism (3 units) (UD-D, GP)
   - HTM 560 Hospitality Human Resource Management (3 units)
   - IBUS 430 Import-Export Management and Small Business Operations (3 units)
   - IBUS 517 Legal Environment of World Business (3 units)
   - IBUS 590 International Environmental Analysis (3 units)
   - IBUS 592 Doing Business in Greater China (3 units)
   - IBUS 593 Doing Business in Europe (3 units)
   - IBUS 596 Doing Business in Japan (3 units)
   - IBUS 598 Doing Business in Emerging Markets (3 units)
   - IBUS 620 Research in International Business and the Global Market (3 units)
   - IBUS 659/MGMT 659 Introduction to International Business Negotiation (3 units)
   - IBUS 676 Social Entrepreneurship in a Global Context (3 units) (SJ)
   - IBUS 681 Seminar in Comparative Management (3 units)
   - IBUS 690 Global Strategic Management (3 units)
   - ISYS 350 Building Business Applications (3 units)
   - ISYS 463 Information Systems Analysis and Design (3 units)
   - ISYS 565 Managing Enterprise Networks (3 units)
   - ISYS 568 Multimedia Business Applications Development (3 units)
   - ISYS 569 Information Systems for Business Process Management (3 units)
   - ISYS 575 Information Security Management (3 units)
   - ISYS 650 Business Intelligence (3 units)

- MGMT 648 Seminar in Leadership and Influence Skills (3 units)
- MKTG 432 Public Relations (3 units)
- MKTG 433 Personal Selling (3 units)
- MKTG 436 Retail Management (3 units)
- MKTG 441 Business-to-Business Marketing (3 units)
- MKTG 469 Digital Marketing (3 units)
- MKTG 644 Services Marketing (3 units)
- MKTG 675 Brand Management (3 units)
- MKTG 680 International Marketing Management (3 units)
- MKTG 688 New Product Management Seminar (3 units)

Two non-Lam Family College of Business upper-division courses are permitted as substitutes for two of the seven required courses and count towards the different prefix requirement with advisor approval.