### Bachelor of Science in Business Administration: Concentration in General Business – Business Administration Associate Degree for Transfer (ADT) with 18 Lower-Division Units (2021) Roadmap

This is a sample pathway for students who transfer to San Francisco State University in the current Bulletin year with an AS-T in Business Administration (VERSION 2.0, established Spring 2021). **18 units** in the major (ACCT 100/ACCT 101, DS 110, DS 212, ECON 101/ECON 102) and all lower division GE requirements have been satisfied. Additional units in the major may have been satisfied. Check with a major advisor about the most appropriate course sequence. **Degree completion guaranteed in 60 units;** see the Associate Degree for Transfer (ADT) section for more information (http://bulletin.sfsu.edu/undergraduate-admissions/transfer-students/).

#### To Do at SF State:

Enough total units to reach 120 minimum for graduation; 30 units minimum at the upper division level; to include the following:

**University-Wide Requirements: 9-15 units**

- American Institutions (0–6 units): US History, US Government, California State and Local Government requirements if not met pre-transfer.
- Upper-Division GE Areas B, C, and D (9 units): Courses required for the major may double-count if approved for UD GE.
- Students entering the major with the AS-T in Business Administration with a concentration in General Business are not required to fulfill SF State Studies requirements.

**BS in Business Administration: Concentration in General Business major: 48-51 units**

ACCT 100/ACCT 101, DS 110, DS 212, ECON 101/ECON 102 met in transfer.

- Prerequisites (0-3 units): ISYS 263 if not met in transfer. See Note 1 regarding advisor approval for possibly applying these units to the Concentration requirement.
- Upper-division core courses for Business majors (27 units)
- Concentration (21 units) – Two non-LFCoB upper-division courses are permitted as substitutes for two of the seven with advisor approval. Up to two of the non-LFCoB courses prefix can be used to fulfill the four different prefixes requirement.

**University Electives: 3 or more units**

Depends on course choices made at the community college, how transferred units are applied to the requirements above, and course choices at SF State - some courses may meet more than one requirement, e.g. in both UD GE and in the major.

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>First Semester</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BUS 300GW</td>
<td>Business Communication for Professionals - GWAR (Major Core)</td>
<td>3</td>
</tr>
<tr>
<td>IBUS 330</td>
<td>International Business and Multicultural Relations (Major Core, UD-D)</td>
<td>3</td>
</tr>
<tr>
<td>ISYS 263</td>
<td>Introduction to Information Systems (Major Prerequisite)</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 405</td>
<td>Introduction to Management and Organizational Behavior (Major Core)</td>
<td>3</td>
</tr>
<tr>
<td><strong>Concentration Requirements (21 units) - Take One</strong></td>
<td></td>
<td>3</td>
</tr>
<tr>
<td><strong>Units</strong></td>
<td></td>
<td><strong>15</strong></td>
</tr>
<tr>
<td><strong>Second Semester</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>FIN 350</td>
<td>Business Finance (Major Core)</td>
<td>3</td>
</tr>
<tr>
<td>Select One (Major Core):</td>
<td></td>
<td>3</td>
</tr>
<tr>
<td></td>
<td>ACCT 307</td>
<td>Accounting Information Systems</td>
</tr>
<tr>
<td></td>
<td>ISYS 363</td>
<td>Information Systems for Management</td>
</tr>
<tr>
<td>Select One (UD-C, USH, USG/CSLG):</td>
<td></td>
<td>3</td>
</tr>
<tr>
<td></td>
<td>HIST 470</td>
<td>The U.S. Constitution to 1896 (AERM, SJ)</td>
</tr>
<tr>
<td></td>
<td>HIST 471</td>
<td>The U.S. Constitution Since 1896 (AERM, SJ)</td>
</tr>
<tr>
<td><strong>Concentration Requirements (21 units) - Take Two</strong></td>
<td></td>
<td>6</td>
</tr>
<tr>
<td></td>
<td><strong>Units</strong></td>
<td><strong>15</strong></td>
</tr>
<tr>
<td><strong>Third Semester</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>DS 412</td>
<td>Operations Management (Major Core)</td>
<td>3</td>
</tr>
<tr>
<td>MKTG 431</td>
<td>Principles of Marketing (Major Core)</td>
<td>3</td>
</tr>
<tr>
<td><strong>Concentration Requirements (21 units) - Take Two</strong></td>
<td></td>
<td>6</td>
</tr>
<tr>
<td></td>
<td>GE Area UD-B: Upper-Division Physical and/or Life Sciences</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td><strong>Units</strong></td>
<td><strong>15</strong></td>
</tr>
<tr>
<td><strong>Fourth Semester</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BUS 682</td>
<td>Seminar on Business and Society (Major Core)</td>
<td>3</td>
</tr>
<tr>
<td>Course</td>
<td>Title</td>
<td>Units</td>
</tr>
<tr>
<td>------------</td>
<td>-----------------------------------------------</td>
<td>-------</td>
</tr>
<tr>
<td>BUS 690</td>
<td>Seminar in Business Policy and Strategic Management (Major Core)</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td>Concentration Requirements (21 units) - Take Two</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td>University Elective</td>
<td>3</td>
</tr>
</tbody>
</table>

Units 15

Total Units 60

1 If taken at SF State, units for ISYS 263 may be used to satisfy concentration requirements only if the student would otherwise exceed 60 units of courses completed at SF State; advisor approval required.
**General Business Concentration Requirements (21 units)**

Select seven of the following with four different prefixes:

- BUS 354 Starting a Small Business (3 units)
- BUS 400 Professional Communication for the Global Workplace (3 units)
- BUS 450 Greening of Business (3 units)
- DS 312 Data Analysis with Computer Applications (3 units)
- DS 408 Computer Simulation (3 units)
- DS 411 Decision Modeling for Business (3 units)
- DS 601 Applied Management Science (3 units)
- DS 604 Applied Business Forecasting (3 units)
- DS 624 Quality Management (3 units)
- DS 655 Sustainable Supply Chain Management (3 units)
- DS 660GW Communications for Business Analytics - GWAR (3 units)
- ECON 400 Economic and Social History of the United States (3 units)
- ECON 450 Health Economics (3 units)
- ECON 474/HIST 474/LABR 474 History of Labor in the United States (3 units)
- ECON 510/LABR 510 Labor Economics (3 units)
- ECON 511/LABR 511 Collective Bargaining (3 units)
- ECON 535/USP 535 Urban Economics (3 units)
- ECON 620 Economic Development (3 units)
- ECON 635/I R 635 Economics of Globalization (3 units)
- HTM 324 Historical and Contemporary Aspects of Food, Beverage, and Culture in America (3 units) (UD-D)
- HTM 351 Asian Food, Culture, and Hospitality (3 units) (UD-C, AERM)
- HTM 364 Hospitality and Tourism Management Information Systems (3 units)
- HTM 421 Food, Wine, and Culture in California (3 units) (UD-D)
- HTM 424 Tourism Management (3 units) (UD-C, AERM, SJ)
- HTM 425 The Business of International Tourism (3 units) (UD-D, GP)
- HTM 560 Hospitality Human Resource Management (3 units)
- IBUS 430 Import-Export Management and Small Business Operations (3 units)
- IBUS 517 Legal Environment of World Business (3 units)
- IBUS 590 International Environmental Analysis (3 units)
- IBUS 591 Doing Business in Latin America (3 units)
- IBUS 592 Doing Business in Greater China (3 units)
- IBUS 593 Doing Business in Europe (3 units)
- IBUS 594 Doing Business in Asia-Pacific Countries (3 units)
- IBUS 596 Doing Business in Japan (3 units)
- IBUS 598 Doing Business in Emerging Markets (3 units)
- IBUS 620 Research in International Business and the Global Market (3 units)
- IBUS 659/MGMT 659 Introduction to International Business Negotiation (3 units)
- IBUS 676 Social Entrepreneurship in a Global Context (3 units) (SJ)
- IBUS 681 Seminar in Comparative Management (3 units)
- IBUS 690 Global Strategic Management (3 units)
- ISYS 350 Building Business Applications (3 units)
- ISYS 463 Information Systems Analysis and Design (3 units)
- ISYS 471 E-Commerce Systems (3 units)
- ISYS 565 Managing Enterprise Networks (3 units)
- ISYS 568 Multimedia Business Applications Development (3 units)
- ISYS 569 Information Systems for Business Process Management (3 units)
- ISYS 575 Information Security Management (3 units)
- ISYS 650 Business Intelligence (3 units)
- MKTG 432 Public Relations (3 units)
- MKTG 433 Personal Selling (3 units)
- MKTG 436 Retail Management (3 units)
- MKTG 441 Business to Business Marketing (3 units)
- MKTG 469 Digital Marketing (3 units)
- MKTG 644 Services Marketing (3 units)
- MKTG 675 Brand Management (3 units)
- MKTG 680 International Marketing Management (3 units)
- MKTG 688 New Product Management Seminar (3 units)

Two non-Lam Family College of Business upper-division courses are permitted as substitutes for two of the seven required courses and count towards the different prefix requirement with advisor approval.