# Bachelor of Science in Business Administration: Concentration in Management - Quantitative Reasoning Category III/IV and Stretch English

120 Total Units Required  
Minimum Number of Units in the Major: 60

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Units</th>
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</thead>
<tbody>
<tr>
<td><strong>First Semester</strong></td>
<td></td>
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</tr>
<tr>
<td>ECON 101</td>
<td>Introduction to Microeconomic Analysis (Major Prerequisite, D1)</td>
<td>3</td>
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<tr>
<td>ENG 104</td>
<td>Writing the First Year: Finding Your Voice Stretch I</td>
<td>3</td>
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<tr>
<td>MATH 107</td>
<td>Mathematics for Business Calculus I</td>
<td>3</td>
</tr>
<tr>
<td>GE Area A</td>
<td></td>
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<tr>
<td>GE Area D</td>
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<td><strong>Units</strong></td>
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<tr>
<td><strong>Second Semester</strong></td>
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<tr>
<td>ECON 102</td>
<td>Introduction to Macroeconomic Analysis (Major Core, D1)</td>
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<tr>
<td>ENG 105</td>
<td>Writing the First Year: Finding Your Voice Stretch II (A2)</td>
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<tr>
<td>MATH 108</td>
<td>Mathematics for Business Calculus II (B4)</td>
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<tr>
<td>GE Area A</td>
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<tr>
<td>GE Area C</td>
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<tr>
<td><strong>Units</strong></td>
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<tr>
<td><strong>Third Semester</strong></td>
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<tr>
<td>ACCT 100</td>
<td>Introduction to Financial Accounting (Major Core)</td>
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<tr>
<td>GE Area B: Physical Science (B1) and Laboratory Science (B3)</td>
<td>3-4</td>
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<tr>
<td>GE Area C</td>
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<td>3</td>
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<tr>
<td>GE Area D</td>
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<td>3</td>
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<tr>
<td>GE Area E</td>
<td></td>
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<tr>
<td><strong>Units</strong></td>
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<td>15-16</td>
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<tr>
<td><strong>Fourth Semester</strong></td>
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<tr>
<td>ACCT 101</td>
<td>Introduction to Managerial Accounting (Major Core)</td>
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<tr>
<td>Select One (Major Core):</td>
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<tr>
<td>DS 212</td>
<td>Business Statistics I (Prerequisite for DS 412, FIN 350)</td>
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<tr>
<td>ISED 160</td>
<td>Data Analysis in Education (B4)</td>
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<tr>
<td>MATH 124</td>
<td>Elementary Statistics (B4)</td>
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<tr>
<td>ISYS 263</td>
<td>Introduction to Information Systems (Major Prerequisite)</td>
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<tr>
<td>GE Area B: Life Science (B2) and Laboratory Science (B3)</td>
<td>3-4</td>
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<tr>
<td>GE Area C</td>
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<tr>
<td><strong>Units</strong></td>
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<td>15-16</td>
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<tr>
<td><strong>Fifth Semester</strong></td>
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<tr>
<td>ACCT 307 or ISYS 363</td>
<td>Accounting Information Systems (Major Core) or Information Systems for Management</td>
<td>3</td>
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<tr>
<td>BUS 300GW</td>
<td>Business Communication for Professionals - GWAR (Major Core)</td>
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<tr>
<td>IBUS 330</td>
<td>International Business and Multicultural Relations (Major Core, UD-D, GP)</td>
<td>3</td>
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<tr>
<td>MGMT 405</td>
<td>Introduction to Management and Organizational Behavior (Major Core)</td>
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<tr>
<td>SF State Studies or University Elective</td>
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<tr>
<td><strong>Units</strong></td>
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<tr>
<td><strong>Sixth Semester</strong></td>
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<tr>
<td>FIN 350</td>
<td>Business Finance (Major Core)</td>
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<tr>
<td>MGMT 605</td>
<td>Seminar in Developing Management Skills (Major Concentration)</td>
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<tr>
<td>MKTG 431</td>
<td>Principles of Marketing (Major Core)</td>
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<tr>
<td>GE Area UD-C: Upper-Division Arts and/or Humanities (Consider SF State Studies Course)</td>
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<tr>
<td>SF State Studies or University Elective</td>
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<td>3</td>
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<tr>
<td><strong>Units</strong></td>
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### Seventh Semester

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<thead>
<tr>
<th>Course</th>
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<th>Units</th>
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<tbody>
<tr>
<td>DS 412</td>
<td>Operations Management (Major Core)</td>
<td>3</td>
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<tr>
<td>MGMT 648</td>
<td>Seminar in Leadership and Influence Skills (Major Concentration)</td>
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**Major Concentration Electives (12 Units Total) - Take Two**

**GE Area UD-B: Upper-Division Physical and/or Life Sciences (Consider SF State Studies Course)**

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<tr>
<th>Units</th>
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<tr>
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### Eighth Semester

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<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Units</th>
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<tbody>
<tr>
<td>BUS 682</td>
<td>Seminar on Business and Society (Major Core)</td>
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<tr>
<td>BUS 690</td>
<td>Seminar in Business Policy and Strategic Management (Major Core)</td>
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<tr>
<td>MGMT 670</td>
<td>Seminar in Organization Design and Change (Major Concentration)</td>
<td>3</td>
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**Major Concentration Electives (12 Units Total) – Take Two**

<table>
<thead>
<tr>
<th>Units</th>
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**Total Units 120-122**

1. ENG 114 can only be taken if you complete Directed Self-Placement (DSP) and select ENG 114; if you choose ENG 104/ENG 105 through DSP you will satisfy A2 upon successful completion of ENG 105 in the second semester; multilingual students may be advised into alternative English courses.

2. Depending on courses completed through Early Start, students in Pathway/Category III or IV may be required to enroll in a support course to complement their Quantitative Reasoning/B4 requirement. There are multiple course options for this pathway. Before enrolling in a B4 course, students should verify their MATH Pathway/Category in their Student Center. Information regarding the courses that correspond with your MATH Pathway/Category can be found on the Developmental Studies Office Website.

MATH 107 and MATH 108 satisfy all requirements met by DS 110 and MATH 110.

3. To avoid taking additional units, it is recommended that you meet SF State Studies requirements (AERM, GP, ES, SJ) within your GE.

4. Consider taking a class combined with a laboratory or a separate lab to fulfill B3 if not already satisfied.

**Major Concentration Electives (12 units)**

Select four electives, either all from Group A or three from Group A and one from Group B or another course with advisor approval.

**Group A**

- MGMT 567 Internship in Management (3 units)
- MGMT 610 Human Resource Management (3 units)
- MGMT 640 Managing Diversity in the Workplace (3 units)
- MGMT 650 Creativity and Innovation (3 units)
- MGMT 655 Seminar in Emerging Issues in Management (3 units)
- MGMT 656 Seminar in Managing Teams (3 units)
- MGMT 659/IBUS 659 Introduction to International Business Negotiation (3 units)

**Group B**

- BUS 440 Ethics at Work: Business Impacts (3 units) (UD-C)
- BUS 450 Greening of Business (3 units)
- HTM 560 Hospitality Human Resource Management (3 units)
- IBUS 628 Global Human Resource Management (3 units)
- IBUS 681 Seminar in Comparative Management (3 units)
- IBUS 638 Global Leadership and Cultural Competencies (3 units)
- LABR 511/ECON 511 Collective Bargaining (3 units)
- LABR 552/SOC 552 Comparative Employment Relations (3 units)
- LABR 555/SOC 555 Labor Rights in the Global Economy (3 units)
- MGMT 354 Starting a Small Business (3 units)
- MGMT 430 Introduction to Entrepreneurship I (3 units)
- MGMT 535 Selected Topics in Entrepreneurship (3 units)
- MGMT 618/IBUS 618 International Human Resource Management (3 units)