BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION: CONCENTRATION IN GENERAL BUSINESS – BUSINESS ADMINISTRATION ASSOCIATE DEGREE FOR TRANSFER WITH 12 LOWER-DIVISION UNITS ROADMAP

This is a sample pathway for students who transfer to San Francisco State University in the current Bulletin year with an AS-T in Business Administration.

Twelve units in the major (ACCT 100/ACCT 101, ECON 101/ECON 102) and all lower-division GE requirements have been satisfied. Additional units in the major may have been satisfied. Check with a major advisor about the most appropriate course sequence. Degree completion guaranteed in 60 units; see the Associate Degree for Transfer (ADT) section for more information (http://bulletin.sfsu.edu/undergraduate-admissions/transfer-students).

### Course
#### First Semester
<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>DS 110 or MATH 110</td>
<td>Calculus with Business Applications or Business Calculus</td>
<td>3</td>
</tr>
<tr>
<td>ISYS 263</td>
<td>Introduction to Information Systems</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 405</td>
<td>Introduction to Management and Organizational Behavior</td>
<td>3</td>
</tr>
<tr>
<td>MKTG 431</td>
<td>Principles of Marketing</td>
<td>3</td>
</tr>
<tr>
<td>GE Area A: Written English Communication II (A4)</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>or University Elective if A4 met in transfer</td>
<td>1</td>
<td></td>
</tr>
</tbody>
</table>

#### Second Semester
<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 300GW</td>
<td>Business Communication for Professionals - GWAR</td>
<td>3</td>
</tr>
<tr>
<td>DS 212</td>
<td>Business Statistics I</td>
<td>3</td>
</tr>
<tr>
<td>ISYS 363 or ACCT 307</td>
<td>Information Systems for Management or Accounting Information Systems</td>
<td>3</td>
</tr>
</tbody>
</table>

### Third Semester
<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>DS 412</td>
<td>Operations Management</td>
<td>3</td>
</tr>
<tr>
<td>FIN 350</td>
<td>Business Finance</td>
<td>3</td>
</tr>
<tr>
<td>IBUS 330</td>
<td>International Business and Multicultural Relations</td>
<td>3</td>
</tr>
</tbody>
</table>

#### Concentration Requirements (21 units total) – Take Two | 4 | 6 |

#### Third Semester Units | 15 |

### Fourth Semester
<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 682</td>
<td>Seminar on Business and Society</td>
<td>3</td>
</tr>
<tr>
<td>BUS 690</td>
<td>Seminar in Business Policy and Strategic Management</td>
<td>3</td>
</tr>
</tbody>
</table>

#### Concentration Requirements (21 units total) – Take Two | 4 | 6 |

#### Fourth Semester Units | 15 |

#### Total Units | 60 |

1. Completion of a second-year composition course is a prerequisite for several Core courses. If not completed prior to transfer, progress in the major will be affected.
2. HIST 470 and HIST 471 satisfy Upper-Division GE: UD-C and both US History and US/CA Government if not met in transfer.
3. IBUS 330 satisfies Upper-Division GE: UD-D.
General Business Concentration Requirements
Select seven of the following with four different prefixes:

- BUS 440 Ethics at Work: Business Impacts (3 units)
- BUS 450 Greening of Business (3 units)
- DS 312 Data Analysis with Computer Applications (3 units)
- DS 408 Computer Simulation (3 units)
- DS 411 Decision Modeling for Business (3 units)
- DS 601 Applied Management Science (3 units)
- DS 604 Applied Business Forecasting (3 units)
- DS 624 Quality Management (3 units)
- DS 655 Sustainable Supply Chain Management (3 units)
- ECON 400 Economic and Social History of the United States (3 units)
- ECON 450 Health Economics (3 units)
- ECON 474/HIST 474/LABR 474 History of Labor in the United States (3 units)
- ECON 510/LABR 510 Labor Economics (3 units)
- ECON 511/LABR 511 Collective Bargaining (3 units)
- ECON 535/USP 535 Urban Economics (3 units)
- ECON 620 Economic Development (3 units)
- ECON 635/I R 635 Economics of Globalization (3 units)
- HTM 324 Historical and Contemporary Aspects of Food, Beverage and Culture in America (3 units)
- HTM 351 Asian Food, Culture and Hospitality (3 units)
- HTM 364 Hospitality and Tourism Management Information Systems (3 units)
- HTM 421 Food, Wine and Culture in California (3 units)
- HTM 424 Tourism Management (3 units)
- HTM 425 The Business of International Tourism (3 units)
- HTM 560 Hospitality Human Resource Management (3 units)
- IBUS 331 Cross-cultural Creativity in Business (3 units)
- IBUS 430 Import-Export Management and Small Business Operations (3 units)
- IBUS 517 Legal Environment of World Business (3 units)
- IBUS 590 International Environmental Analysis (3 units)
- IBUS 591 Doing Business in Latin America (3 units)
- IBUS 592 Doing Business in Greater China (3 units)
- IBUS 593 Doing Business in Europe (3 units)
- IBUS 594 Doing Business in Asia-Pacific Countries (3 units)
- IBUS 596 Doing Business in Japan (3 units)
- IBUS 598 Doing Business in Emerging Markets (3 units)
- IBUS 620 Research in International Business and the Global Market (3 units)
- IBUS 659/MGMT 659 Introduction to International Business Negotiation (3 units)
- IBUS 676 Social Entrepreneurship in a Global Context (3 units)
- IBUS 681 Seminar in Comparative Management (3 units)
- IBUS 690 Global Strategic Management (3 units)
- ISYS 350 Building Business Applications (3 units)
- ISYS 463 Information Systems Analysis and Design (3 units)
- ISYS 471 E-Commerce Systems (3 units)
- ISYS 565 Managing Enterprise Networks (3 units)
- ISYS 568 Multimedia Business Applications Development (3 units)
- ISYS 569 Information Systems for Business Process Management (3 units)
- ISYS 575 Information Security Management (3 units)
- ISYS 650 Business Intelligence (3 units)
- MGMT 354 Starting a Small Business (3 units)
- MGMT 407 Economics for Managers (3 units)
- MGMT 535 Selected Topics in Entrepreneurship (3 units)
- MKTG 432 Public Relations (3 units)
- MKTG 433 Personal Selling (3 units)
- MKTG 436 Retail Management (3 units)

MKTG 441 Business to Business Marketing (3 units)
MKTG 469 Digital Marketing (3 units)
MKTG 644 Services Marketing (3 units)
MKTG 675 Brand Management (3 units)
MKTG 680 International Marketing Management (3 units)
MKTG 688 New Product Management Seminar (3 units)

To Do at SF State:

Enough total units to reach 120 minimum for graduation; 40 units minimum at the upper-division level; to include the following:

University-Wide Requirements: 6-9 Units
- ENG 214 or equivalent A4 course (0-3 units) if not taken before transfer
- Upper-Division GE areas B and C (9 units): Recommended courses for UD-C also satisfy the US History, US Government, and California State and Local Government requirements if not taken before transfer. UD-D met with Major Core course. See notes.
- Students entering the General Business concentration of the major with the AS-T in Business Administration are not required to fulfill SF State Studies and Complementary Studies requirements. (This waiver does not apply to any other concentrations in Business.)

BS in Business Administration: Concentration in General Business major: 45-51 Units

ECON 101/ECON 102, ACCT 100/ACCT 101 met in transfer.
- Prerequisites (0-6 units): DS 110 or MATH 110 and ISYS 263 if not met in transfer
- Core courses for Business majors (30 units)
- Concentration (21 units): Select seven courses from four different prefixes from the list provided. Note:
  - If taken at SFSU, units for DS 110 or MATH 110 and/or ISYS 263 may be used to satisfy concentration requirements; advisor approval required.
  - Two non-CoB upper-division courses are permitted as substitutes for two of the seven Concentration courses with advisor approval.

University Electives: Zero or More Units

Depends on course choices made at the community college, how transferred units are applied to the requirements above, and course choices at SF State. Some courses may meet more than one requirement, e.g. in both UD GE and in the major.